#### **CONTACT INFO**





#### Focussed Publications Ltd

Caldan House. Unit 2. Dale Street Corby Northants NN172BO



#### To advertise contact:

#### **Craig Barber - Director**

07710 569 142 craig.barber@focussedpublications.co.uk

f /Focussed.on.no1

@focussedmag

[6] /focussedpublicationsltd

www.focussedmarketing.com



#### **DESIGN & PRODUCTION**



#### Barbwire Design

Caldan House. Unit 2, Dale Street Corby, Northants NN17 2BO

07710 569 142

craig.barber@barbwiredesign.co.uk www.barbwiredesign.co.uk

/BarbwireDesign1

@Barbwire\_Design

in /barbwiredesign

**Our Partners & supporters** 











NORTHAMPTONSH RE BRITAIN'S BEST SURPR SE







## HELPING YOU MAGNIFY YOUR SALES ocussed



Focussed on connecting the **community**, residents and businesses alike

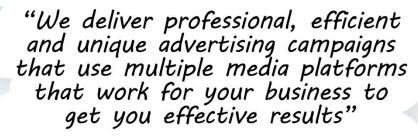
www.focussedmarketing.com

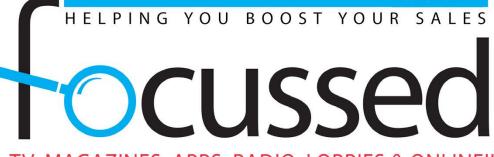
MEDIAPACK **2022** 

# Mission Statement:









TV, MAGAZINES, APPS, RADIO, LORRIES & ONLINE!!



**DEADLINES 2022/3** Schedule

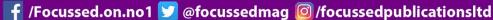
## **Focussed on Corby**

Issue	COPY DEADLINE	DELIVERY COMMENCES
ISSUE 24 FEB/MAR	24 <sup>TH</sup> JANUARY	1 <sup>ST</sup> WEEK FEBRUARY
ISSUE 25 APR/MAY	24 <sup>TH</sup> MARCH	1 <sup>ST</sup> WEEK APRIL
ISSUE 26 JUN/JUL	24 <sup>TH</sup> MAY	1 <sup>ST</sup> WEEK JUNE
ISSUE 27 AUG/SEPT	24 <sup>™</sup> JULY	1 <sup>ST</sup> WEEK AUGUST
ISSUE 28 OCT/NOV	24 <sup>TH</sup> SEPTEMBER	1 <sup>ST</sup> WEEK OCTOBER
ISSUE 29 DEC/JAN	24 <sup>TH</sup> NOVEMBER	LAST WEEK NOVEMBER

The editor has the right to change any scheduled date, these are just an indication

#### **Call Craig Barber on 07710 569142**

or email: craig.barber@focussedpublications.co.uk







www.FOCUSSEDMARKETING.com

## Delivered to 25,000 homes in Corby inc: Priors Hall, Weldon & Little Stanion

## ONETRIANGLE 61,000 HOMES 4 TOWNS 1000s OF CARS



Focussed Magazine is a local magazine that's fresh, classy, informative and vibrant. With interesting local features, competitions, advertisements and money saving vouchers inside, it's a must read for any member of the local community and those visiting Corby.

We have a fresh, innovative approach to boost not only well established companies but those new businesses looking to get out to the masses quickly. Door dropped to 25,000 homes in Corby, including Gretton and Little Stanion bi-monthly, we aim to help the local community expose and publicise their businesses and events.

The move to bi-monthly was taken to help the events side of things more, as sometimes planning can be a little last minute, but we can still help!

By doing so we can keep the local community up-to-date with events, gigs, facilities, services and especially all the special offers and vouchers that are available to save YOU money. With our Focussed magazine vouchers you will always know where to look for a bargain!

Working with **Corby Radio** gives our clients a massive opportunity to boost their advertising, by reaching lots of Target Audiences in one hit.

With **Corby Radio** being claimed by Ofcom as 'The best Community Radio Station in the UK" we can boast that your advert will be heard by the masses, whether they are at home on the classic FM stereo listening, or via Alexa or other smart speakers, driving in the car or even at work. Being a very industrial town, Corby has a very high rate of factory workers, many of the local factories all tuned into Corby Radio. Giving great local exposure and a great subliminal way of advertising.

Not only does **Corby Radio** cover Corby, but is listened to across Kettering, Rothwell & Desborough, giving advertisers a much further spread of their advertising. Drawing in custom from other towns, that business tend to forget about!

Our unique media packages allow you to cover these 4 towns in one advertising campaign, across 3 media platforms in one hit.

**PRINT** = MAGAZINE ADVERT MAGAZINE VOUCHER

RADIO = CORBY RADIO ADVERT (COVERS ALL 4 TOWNS)
15 SECOND ADVERT PLAYED 5 TIMES PER DAY

ONLINE = WEBSITE DIRECTORY LISTING
ADVERT IN DIGITAL MAG FOR VIEW OR D/L
4 POSTS PER DAY (ACROSS FACEBOOK / TWITTER / INSTA)
RADIO ADVERT COVERTED TO MOVIE
INVITE OF OVER 4,000+ FRIENDS TO PAGE



## Corby Radio Package



Corby Radio can be heard across all 4 towns of Corby, Kettering, Desborough & Rothwell, and surrounding villages and beyond, as far as Market harborough & Rushden to via 96.3FM on your radio, however with the use of the internet the station can be heard potentionally over 100,000+ people.

Helping interlink the communities and to shout about all thats great for each town.

## £515.99 per 2 month issue Thats ONLY £258 per month! NOW THATS A MASSSIVE BANG FOR YOUR BUCK!

Plus we give you the opportunity to purchase the second month or Radio Adverts, at a discounted rate!

### Why choose radio advertising?



- Radio provides excellent value for money and raises your company profile quicker than any other advertising medium.
- It's available in homes, cars, shops and workplaces.
- It's there 24 hours a day and unlike newspapers listeners can be doing other things while listening to your ad! They can't turn off their ears!

Research shows that radio, along with cinema has the lowest level of advertising avoidance – people rarely switch stations, and are available to listen to any message that is relevant, creative, intriguing etc. This is a great opportunity for advertisers who want to reach out to new customers, or to tell existing customers something they didn't know. (Source: RAB)

- Radio provides the strongest memory retention of a brand or company as your message will be heard over and over again.
- Radio is a friend

Listeners use radio for emotional reasons – to keep their spirits up, to stop themselves from feeling bored in a car or isolated while doing daily chores. This leads to them seeing radio as a kind of friend, and this is a valuable context for an advertiser to appear in. It is even more powerful when advertising extends through into branded content - sponsorships & promotions. When a radio station presenter talks about "our friends at Company X", the listener is hearing about a friend of a friend – this has a strong effect on bringing a brand closer. (Source: RAB)





**BI-MONTHLY MAGAZINE** 

ADVERTISING PACKAGE

Corby inc Priors Hall. Weldon & Little Stanion: 25,000 homes

GOLD PACKAGE -£515.99+vat

#### NORMALLY £860 -- SAVING YOU £344

#### Includes:

- 1 FULL PAGE MAGAZINE ADVERT Through 25,000 homes of Corby
- 2 SOCIAL MEDIA POSTS / SHARES VIA FOCUSSED SOCIAL MEDIA NETWORKS FOR 2 MONTHS -4 Shares per day = 240 shares  $(2 \times £70 \text{ per month} = £140)$



- 4 VOUCHER WITHIN MAGAZINE: Attract new and old customers with a offer (Normally £75.00)
- 5 FREE ONLINE DIRECTORY LISTING ON www.focusseddirectory.info (Normally £45)
- 6 FREE ONLINE ADVERT ON www.focussedmarketing.com VIA DIGITAL MAGAZINE
- 7 FREE PROFESSIONAL ADVERT DESIGN: Over 22 years experience (Normally £80)
- 8 DIGITAL MAGAZINE SHARED WITH ALL OUR CLIENTS & VIA SOCIAL MEDIA SITES & MAGAZINES PASSED AROUND AT REGULAR LOCAL BUSINESS NETWORKING MEETINGS

#### 9- CORBY RADIO ADVERT FOR ONE MONTH

20 second radio advert (35 words) - played 3 times through the day and played twice through the night to reach nightshift workers



**ADD SECOND MONTH RADIO @ £155** 

PROFESSIONAL RADIO ADVERT PRODUCTION COST INCLUSIVE WITH PACKAGE - (Worth £100)

New advert production - £60 Thereafter

OR BOOK ALL OF THE ABOVE BUT WITH A HALF PAGE MAGAZINE ADVERT INSTEAD OF FULL PAGE: BOOK FOR A YEAR

RUBY PACKAGE - HALF PAGE £412.99+VAT

Call: Craig Barber: 07710 569 142

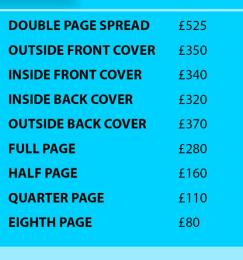
**PRICES** 

Northamptonshire Stop Service

All prices subject to VAT

#### **CORBY**

£590







**ADVERTORIAL** 

**Double Page Spread** OR DOUBLE PAGE SPREAD

**SOCIAL MEDIA** 

£70 (PER MONTH)

Keep up your social media presence with our posting and sharing service. We will post your advert or a piece of material of your choice 5 times a day across various networking sites. This is crucial to todays businesses, keep the public aware of your services/products.

## **FREE DESIGN** WITH YOUR FIRST ADVERT BOOKING



Full page advert design normally £80



### **RUBY PACKAGE**

£412.99+VAT

#### Includes:

1 - HALF PAGE MAGAZINE ADVERT to 25,000 homes (2 Months @ £160)

NORMALLY £690 **SAVING YOU £277** 

2 - SOCIAL MEDIA POSTS / SHARES VIA FOCUSSED SOCIAL MEDIA NETWORKS FOR 2 MONTHS -4 Shares per day = 240 shares (2 x £70 per month = £140)

- 3 4,000+ invites to you Facebook page (added over the period of the booking)
- 4 VOUCHER WITHIN MAGAZINE: Attract new and old customers with a offer (Normally £75.00)
- 5 FREE ONLINE DIRECTORY LISTING ON www.focusseddirectory.info (Normally £45)
- 6 FREE ONLINE ADVERT ON www.focussedmarketing.com VIA DIGITAL MAGAZINE
- 7 FREE PROFESSIONAL ADVERT DESIGN: Over 22 years experience (Normally £80)
- 8 DIGITAL MAGAZINE SHARED WITH ALL OUR CLIENTS & VIA SOCIAL MEDIA SITES & MAGAZINES PASSED AROUND AT REGULAR LOCAL BUSINESS NETWORKING MEETINGS

#### 9- CORBY RADIO ADVERT FOR ONE MONTH

20 second radio word advert (35 words) - played 3 times through the day and played twice through the night to reach nightshift workers

## ONE MONTH!

#### **ADD SECOND MONTH RADIO** @ £155

PROFESSIONAL RADIO ADVERT PRODUCTION COST

INCLUSIVE WITH PACKAGE - (Worth £100) New advert production - £60 Thereafter



BOOK A PACKAGE FOR A YEAR AND RECEIVE DISCOUNT

BOOK

6 x GOLD £515.99 MINUS 10% DISCOUNT **GRAND TOTAL** 

= £3,095.94- £309.59 =£2,786.35

£232.20

**PER MONTH** 

6 x RUBY £412.99 MINUS 10% DISCOUNT **GRAND TOTAL** 

= £2,477.94- £247.79

=£2,230.15

ONLY £185.85 **PER MONTH** 

\*ALL PRICES SUBJECT TO VAT MEDIA PACK SEPTEMBER 2022

www.focussedmarketing.com

## **The Vouchers**



25,000 Homes in Corby, will receive your voucher.



## £75 per 2 month issue Thats £35.50 per month! You may only need 1 or 2 customers to make that back

and keep their custom on the back of it.

The Focussed On Magazine Vouchers let shops and businesses offer sales promotional coupons and vouchers to their customers and clients.

Gain new customers and draw back in old ones. Once they have tried your service/product, they will be back should they be happy with what they have received.

This is perfect for people who want to try your service/product, and with your discount you stand a higher chance of return!





### Social Media Push





£70 per month

### 4 shares/posts per day

Thats **120 posts** per month or 240 posts for a 2 month package

2 months of Social Media is included in the various packages at a massive discount.

Enhance your social media presence with our posting and sharing service. We will post your advert or a copy/image of your choice 4 times a day across various networking sites. This is crucial to todays businesses, keeping the public aware of your services/products at all times.

#### **Corby Facebook groups**

ROUP	<b>MEMBERS</b>
orby is Ace - Business	1,391
orby is Ace 3.0	2,032
orby Items for Sale	24,026
orby is even Betterer	2,858
dvertise Your Business Here - Corby	412
orby & local gigs & Stuff	424
ree to collectors in Corby area	6,075
orby Businesses	960
ew Corby items for sale	4,576
REE to Collectors in CORBY	8,930
ORBY MUSIC EVENTS - What's On?	1,583
ems for sale, swap, wanted in Corby	9,220
or Sale in Corby	6,609
orby is Sound an 'that	1,256
orby items for sale 2 Any thing and everything	2,170
orby - Family things to do	1,021
orby Old Village Shopping	961
ORBY and neighboring CITY, sell, buy	5,103
ools for sale in Corby	1,183
orby Classes (Fitness)	477
ems for Sale Corby and Around	3,011
aby / Kids items for sale Corby	4,753
ots for sale Corby, Kettering and other	16,518

Here are some of the crucial tips and tools we use to spread your word across social media networks

1. Share Images on Twitter: Increase Retweets by 150%

2. Share Content More Than Once

3. Use of emoticons boosts posts by 100%

4. Emoticons make you more popular on social media

5. Emoticons make you appear more friendly and competent

3. Keep on Top of Your Brand and Find Great Content with Mention

4. Build Communities Around Actionable Hashtags

5. Structure Shares/Posts Around Your Business Objectives

6. Use Your Best-Converting Ad Copy in Your Social posts

7. Layer Your Targeting Options

## Delivering a clear strategy for your buisness tocussed on Marketing

## PRODUCTS & SERVICES

MAGAZINE ADVERTISING

RADIO ADVERTISING

FOOTBALL PROGRAMME ADVERTISING - Corby Town FC

GRAPHIC DESIGN - ALL FORMS - LOGO - BUSINESS CARDS - FLYERS - POSTERS

SIGNAGE - SHOP SIGNS INSIDE AND OUT - BANNERS - POPUPS

WEBSITE DESIGN - BASIC & ADVANCED

PRINTING - LEAFLETS - POSTERS - BUSINESS CARDS - BROCHURES

**DISPLAYS - ROLLER BANNERS - PVC SIGNAGE** 

**OUTDOOR DISPLAYS - TENTS - POPUPS - BANNERS** 

COVID SAFE PRODUCTS - SCREENS - SELF SANITISING CLOTHS

PERSONALISED GIFTS - PENS - USB'S - BADGES - DIARIES - TOTE BAGS

SOCIAL MEDIA VIDEO - 85% MORE ENGAGEMENT ON YOUR POSTS

**VOUCHERS - 25,000 VIA THE MAGAZINE** 

SOCIAL MEDIA CAMPAIGNS POSTS

**LEAFLET DISTRIBUTION** @ £35 PER 1000 (with magazine)

**COPY WRITING & PR** 

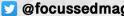
## TO MAKE AN IMPACT

ON YOUR NEXT AD CAMPAIGN CALL US TODAY

Craig: 07710 569 142

craig.barber@focussedpublications.co.uk

🌃 /Focussedpublications 💟 @focussedmag



www.focussedmarketing.com

## LEAFLET DROPS We will deliver your leaflet with our magazine



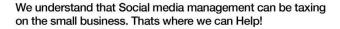
E: craig.barber@focussedpublications.co.uk

www.focussedmarketing.com

# SOCIAL MEDIA FORFOGUSSED GLIENTS

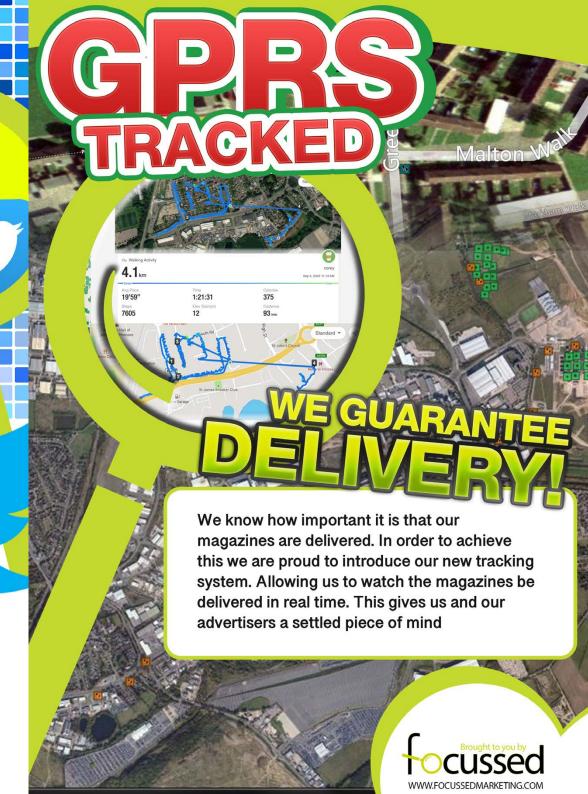
When advertising with Focussed, we recommend the following to ensure your campaign reaches its full potential

- 'Like' & 'Follow' Focussed Publications pages on Facebook & Twitter (it shows our connection and you will see ourt posts)
- Share the Focussed posts with your adverts/vouchers to engage with your target market
- Share your advert/voucher with any of your own groups that might be relevant
- If you have a voucher, why not pin the post to the top of your facebook page, people can see this without it being lost in your timeline. This function can be found in the drop down menu on the post itself.



We offer a Social Media Management campaign to take the pressure of you. We will take control of your account/s and manage the posts and gereral house keeping of your pages. All for a little as £99 per month.









**SPECIFICATIONS** 

TRIM AREA

www.focussedmarketing.com

	width x height	width x height
DOUBLE PAGE SPREAD	315mm x 215mm	340mm x 240mm
INSIDE FRONT COVER	145mm x 215mm	170mm x 240mm
INSIDE BACK COVER	145mm x 215mm	170mm x 240mm
OUTSIDE BACK COVER	145mm x 215mm	170mm x 240mm
FULL PAGE	145mm x 215mm	170mm x 240mm
HALF PAGE (V)		72mm x 217mm
HALF PAGE (H)		145mm x 105mm
QUARTER PAGE (V)		70mm x 105mm
QUARTER PAGE (H)		147mm x 52mm
EIGHTH PAGE		72mm x 52mm

TYPE AREA

176mm x 246mm 176mm x 246mm 176mm x 246mm 176mm x 246mm Our distributors are GPRS TRACKED

**ADVERTORIAL** 

The double page spread advertorial is designed in house free of charge. All that we require for the setting of the pages are as follows:

300 - 450 wordsHigh res logoHigh res logoPictures (300dpi)

WEBSITE LISTING

Your business will be listed not only on the Focussed App but also the Northants Focussed Business Directory and will be active for 2 years. The listing includes info such as:

Your logo Contact info Web address Location Vouchers

**BLEED AREA** width x height

346mm x 246mm

VOUCHER

Get more customers through the door with our voucher service. Reach upto 61,000 homes, giving you the best chance for voucher use. Atracting new and old customers, you will make your return swiftly, whilst gaining new regular custom. The voucher will include:

Your logo 🔎 Contact info 🔵 Location 🔵 Vouchers offer

SOCIAL MEDIA

Social media is a great tool for keeping your brand in the public eye! However it is very time consuming and to those less computer savvy a real chore. Let us take the stress away while we post your advert or supplied copy across the social media sites on behalf of you. Creating much more brand awareness, a crucial part of any business. We will post your copy/advert 5 times a day across Facebook & Twitter social networks.

**FILE TYPES** 

High Res PRESS READY PDF is the preferred format, although most file types accepted, JPEG / TIF / EPS / PSD / INDD / AI -All saved to 300dpi or higher.

SUPPLYING PICTURES: Please supply original JPEG / TIF file at the highest resolution possible. Images from Facebook and other social media

SEE OUR FULL RANGE OF PRODUCTS AND OUR MANY OTHER SERVICES AT www.focussedmarketing.com

